



## Stephen Pincus

Partner

**Goodmans**<sup>LLP</sup>

Barristers & Solicitors / goodmans.ca

Stephen Pincus is a Partner on Goodmans' Executive Committee and Chair of the REITs and Income Securities practice. He has extensive experience advising public and private companies and has played a leading role on many IPOs, mergers and acquisitions, and other transactions. Stephen is recognized as a leading lawyer by Best Lawyers, Chambers, IFLR, Euromoney, PLC, Lexpert, and Law Business Research.

Phone: 416 597-4104

Email: [spincus@goodmans.ca](mailto:spincus@goodmans.ca)

## Go Public:

### Your Road Map to Listing on TSX and TSX Venture

1:30 pm	Welcome & Overview of Canadian Public Markets
1:40 pm	Why and How to Go Public Panel
2:40 pm	Issuer Success Story
3:00 pm	Coffee Break
3:15 pm	Getting Your Company Ready Panel
4:15 pm	Keys to a Successful IR Program
4:45 pm	Closing Remarks
4:50 pm	Networking Reception



## Sponsors' Biographies

### Simion Candrea

Associate, Investment Banking



Simion Candrea has been a key member of the Mining Investment Banking Group of Jennings Capital since 2005, covering small to mid-market clients and working on financing and M&A transactions ranging from \$10m up to \$300m. Prior to joining Jennings Capital, Simion worked at RBC Dominion Securities Inc. and the Dutch Bank ABN Amro.

**Phone:** 416 304-2186

**Email:** [simion.candrea@jenningscapital.com](mailto:simion.candrea@jenningscapital.com)

### Paul De Luca

Associate, Corporate



Paul De Luca's practice focuses on corporate and securities law, with a particular emphasis on mergers and acquisitions, private equity transactions, corporate finance and public markets transactions.

He also has considerable experience representing new-economy companies at the initial stages of their development and growth in connection with stockholder arrangements, debt and equity financings, licensing and distribution arrangements, corporate governance matters and public listings. Paul has particular expertise in listing high-growth US companies on TSX Venture Exchange and works closely with Toronto Stock Exchange and TSX Venture Exchange on structuring the listing of US companies in Canada.

As part of his corporate practice, Paul acts for domestic and foreign companies in the acquisition and sale of businesses across a broad range of industries, with a particular focus on the manufacturing, technology and financial services sectors.

**Phone:** 416 777-7466

**Email:** [delucap@bennettjones.com](mailto:delucap@bennettjones.com)

### Mario Di Pietro

Executive Director



Mr. Di Pietro is an Executive Director in CIBC's Technology, Media & Telecom Group. Mr. Di Pietro has worked on several financing and M&A assignments for various technology, and telecom clients. M&A assignments include the sale of Teranet Income Fund to Borealis Infrastructure Management, Zarlink's acquisition of Legerity, sale of Amtelecom Income Fund to Bragg Communications, the sale of Zarlink Semiconductor's RF Front-End Consumer Business to Intel and the sale of Leitch Technology Corporation to Harris Corp. Financing transactions include Descartes Systems follow-on offering (Co-Lead Manager) Bridgewater Systems IPO (Lead Manager), TeraGo Networks IPO (Lead Manager), Zarlink Semiconductor Convertible Debenture follow-on (Lead Manager), Constellation IPO (Lead Manager), Teranet Income Fund IPO (Lead Manager), Sandvine IPO and follow-on offering (Lead Manager), DragonWave IPO (Co-Manager) and Ruggedcom IPO (Co-Manager).

Mr. Di Pietro holds an MBA from the Rotman School of Management at the University of Toronto and Honours Bachelor of Applied Science and Engineering (Mechanical) at the University of Toronto, and is registered as a Professional Engineer with the Province of Ontario.

**Phone:** 416 956-6844

**Email:** [mario.dipietro@cibc.ca](mailto:mario.dipietro@cibc.ca)

### Neil Manji, CA

Partner, National IPO Services Leader



Neil is a partner in the Audit and Assurance group at PwC working in the GTA. As PwC's National IPO Services Leader, Neil works with companies looking to access the public markets including working on equity and debt offerings, assisting and preparing prospectus documents and helping management and boards assess their readiness for an IPO. Neil primarily focuses on the Consumer Industrial Products sector and has experience in acquisitions, divestitures and also U.S. and European transactions. Neil publishes a quarterly update on the state of the IPO market in Canada and is featured regularly on BNN, Globe and Mail and Bloomberg amongst other media outlets.

**Phone:** 905 949-7378

**Email:** [neil.manji@ca.pwc.com](mailto:neil.manji@ca.pwc.com)